October 2006

## BCIA Productivity and Quality

#### **Upcoming events:**

- October 19-21—MSU-ES Artificial Insemination School, Prairie Research Unit, Prairie, MS
- October 28–MAFES White Sand Unit Beef and Forage Field Day, Poplarville, MS, 9:00 a.m. to 1:00 p.m.
- November 6, 14–Beef Cattle Herd Health Short Course, Distance education sites throughout MS, AL, and LA
- November 9–Mississippi BCIA Annual Fall Bull Sale, Hinds Community College Bull Sale Facility, Raymond, MS, 12:00 noon
- December 5—Beef Quality Assurance Training, Meridian, MS
- January 11–Beef Quality Assurance Training, Marshall County, Holly Springs, MS
- January 31 to February 3–Cattle Industry Annual Convention and Trade Show, Nashville, TN
- March 1—Hinds Community College Bull Test Sale, Raymond, MS
- May 8–South MS Gain on Forage Bull Test Sale, Tylertown, MS

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# Mississippi Beef Cattle Improvement Association

Mississippi Beef Cattle Improvement Association—Productivity and Quality

## **BCIA to Market Quality Bulls on November 9**

#### **BCIA Fall Bull Sale Information**

Thursday, November 9, 2006 12:00 Noon Hinds Community College Bull Sale Facility Raymond, Mississippi

Interactive video bidding sites Panola County Extension office, Batesville North MS R&E Center, Verona

Angus · Hereford Charolais · Red Angus · Simmental

Mississippi BCIA is once again proud to offer a tremendous set of performance backed bulls in our 2006 Fall Bull Sale. All bulls are screened for structural problems, disposition, and performance and are guaranteed as breeders. These bulls have passed breeding soundness examinations and met minimum growth and scrotal circumference requirements as well.

Bulls will be available for viewing starting on the afternoon of November 8. For more information or to request a catalog, contact Jane Parish at (662) 325-7466 or go to http:// msucares.com/livestock/beef/mbcia/ bcia\_bullsale.html. Catalogs will be available in mid-October.

The objective of the Mississippi BCIA Bull Sale program is to encourage production and identification of genetically superior

### bulls by purebred breeders and to encourage the purchase and use of these bulls by commercial producers.

#### BCIA 2006 Fall Bull Sale Consignors

- ► Boyles Farm
- ► Carson Farms
- ► Dillon Simmental Farm
- ► Evans Angus Farm
- ► Harvey Farms
- ▶ Ingram Cattle Co., Inc.
- ► J and J Farms
- ► Kiani Angus
- ► McGee Cattle Co.
- Mississippi Agricultural and Forestry Experiment Station
- ► Monogram Farms
- Phil Slay Farms
- Robbins Farm
- Sedgewood Plantation
- ► Southern Shine Pastures
- ► Triple G Farm
- ► Woodpile Ranch
- Woods Angus



## **Cattlemen's Exchange Distance Ed Program on October 30**

A statewide Cattlemen's Exchange meeting is scheduled for Monday, October 30 starting at 7:00 p.m. The meeting will utilize the MSU Extension Service distance education/ interactive video system.

The speaker will be Mr. Jack Ward, Chief Operations Officer and Breed Improvement Director for the American Hereford Association. He will discuss the Hereford Verified program, advantages of using Hereford genetics, what the AHA is doing for producers, and what is planned for the future. There will be plenty of opportunities to ask questions about these and other topics.

If you are interested in joining the meeting, contact your local Extension office or Lance Newman, Extension Area Animal Science/ Forages Agent, at 662 234 4451. Look for future meetings of this type featuring additional beef breeds.

## Internal Revenue Service

Visit www.irs.gov for information on tax laws related to livestock production during drought The Internal Revenue Service announced recently in Notice 2006-82 that farmers affected by exceptional, extreme or severe drought conditions have been granted additional time to purchase replacement property for livestock they were forced to sell. When drought conditions result in an area being declared eligible for assistance by the federal government, taxpayers ordinarily have four years to replace — without recognizing any capital gain — the livestock that they were forced to sell because of the drought. For this purpose, the livestock in question must have been held for draft, breeding or dairy purposes.

Because of the intense, prolonged drought in parts of the United States, the IRS is providing additional time to replace livestock that was sold as a result of drought. Notice 2006-82 explains how a taxpayer can determine whether additional time is available. For example, the four-year replacement period scheduled to end on December 31, 2006, is extended for one additional year if, for any weekly period included in the 12month period ending on August 31, 2006, severe, extreme or exceptional drought conditions were reported for any location in the county that experienced the drought that forced the sale of the livestock or for any location in a neighboring county. The replacement period may be further extended if the drought conditions persist after August 31, 2006.

Mississippi Eligible for Extension of Livestock Replacement Period

To assist a taxpayer in determining whether his replacement period has been extended, each September the IRS will publish a list of counties that experienced exceptional, extreme or severe drought for the previous 12month period ending on August 31. The list will be compiled after consultation with the National Drought Mitigation Center. The IRS expects to publish a similar list for succeeding years.

The list of counties eligible for an extension on this replacement period was released by the IRS on October 4, 2006. All 82 counties in Mississippi are listed as eligible. For more information, visit http://www.irs.gov.

## **Brangus Summit Features Educational Seminars**

As part of the 2006 Brangus Summit, the International Brangus Breeders Association will host educational seminars on October 12, 2006, targeted for both commercial and seedstock producers.

10:00 a.m. Educational Seminar: "Commercial marketing programs drive increases in registrations, memberships and income for breed associations" – Greg Comstock, Marketing Programs Coordinator, Red Angus Association of America, Denton, TX

11:00 a.m. Educational Seminar: "A com-

mercial producers view of performance data and buying bulls" – Homer Buell, Shovel Dot Ranch, Bassett, NE

12:00 noon Lunch Provided

1:00 p.m. Educational Seminar: "The future belongs to whoever serves the commercial cattle industry" – Dr. Tom Field, Colorado State University, Ft. Collins, CO

All activities will be held at the San Antonio Livestock Exposition, 3201 East Houston Street, San Antonio, Texas 78219.

"...An increasing amount of breed association materials designed to assist breeders in data management and reporting are readily accessible..."

## **Charolais and Simmental Websites Provide Help to Breeders**

The American International Charolais Association website *www.charolaisusa.com* contains several helpful videos that explain registration forms, registration signings, and DNA testing. Neil Orth and Marilou Wegner explain how to successfully submit performance and other data to AICA. The site also contains articles on many relevant topics. The American Simmental Association website www.simmental.org includes a new reference manual designed to assist breeders with data submission, DNA/TH testing, THE enrollment, and much more. Copies of the Simmental Breeder Guide can be viewed online or printed for later reference.

## Angus Educational Webcast Series Offered in Fall 2006

A series of educational Internet-based presentations will be presented this fall and winter. Topics will be timely and will be conducted by American Angus Association staff. Viewers will need high speed or DSL Internet connection to listen to and view the presentations, and should register for a free and private account prior to the start of the Webcast.

To view the Web cast, you will need to create an account with liveauctions.tv. Begin the process by clicking here, to login or register for your account. Once on the Liveauctions site, go to create a new user. Fill in the brief information form to create a unique user name and password, and you are set to view the Web cast. There is no charge to register.

October 10 - Sally Northcutt - AHIR Basics including submitting data for NCE and the cutoff deadlines

November 21 - Ty Groshans - AngusSource® - How can your bull buyers benefit from this marketing program?

December 12 - Sally Northcutt - It's Yearling Time - data to measure including information on Ultrasound.

The Webcasts will last approximately an hour and will include time for questions. Viewers can submit their questions via the one-way chat the night of the seminar.

The November Webcast will be pushed back a week due to Angus activities in Louisville, and will be November 21.

A previous webcast aired live on September 12, 2006 is available online and features Lou Ann Adams discussing online tools for members including AAA Login.

Source: American Angus Association, www.angus.org/webcast/webcastschedule.html "...Many beef breed associations now offer educational programs online for both seedstock and commercial producers."

## **Gelbvieh to Host Marketing Feeder Cattle Seminar**

A seminar on "Effectively Marketing Feeder Cattle in the Southeast" is slated for Wednesday, November 15, 2006 at the Kentucky Fair and Expo Center in Louisville, Ky. Drovers magazine and Mitchell Marketing Service together with the American Gelbvieh Association are sponsoring this event.

The free seminar will feature a panel of speakers answering the challenges facing cattle producers in the eastern United States and an update on the National Animal Identification program. This event begins at 3:30 p.m. in West Hall of the Kentucky Fair and Expo Center. This event is being held in conjunction with North American International Livestock Exposition (NAILE).

The panel of speakers and their topics include:

**Greg Ritter**, Kentucky Cattlemen's Association President and founding member of the Barren County Cattle Marketing: The basics of setting up a cooperative marketing group to commingle feeder calves and share expenses and labor. Jim Gibson, Director of Internet and Certified Preconditioned Health Sales, Bluegrass Stockyards: Addressing the importance of preconditioning health programs as well as the value of the Kentucky feeder calf tag program.

**Donna Barnes**, Ag Inspector, Kentucky Department of Agriculture Division of Animal Health: The National Animal Identification program, an update and what it means for cattle producers. Tim Turney, Director of Division of Producer Services with Kentucky Department of Agriculture will also be on hand to field questions about the National Animal Identification program.

**Barry "Slim" Cook,** Chief Operating Officer, Gelbvieh Profit Partners: Realizing the value of Gelbvieh-influenced feeder cattle.

The seminar is free and open to all cattle producers. For more information contact Lori Maude at the American Gelbvieh Association, 303-465-2333 or email lorim@gelbvieh.org. A complete Gelbvieh event schedule for Louisville can be found at www.gelbvieh.org.



Many breed association sponsored feeder calf marketing programs are available Mississippi Beef Cattle Improvement Association—Productivity and Quality

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> Visit MBCIA online at http://msucares.com/ livestock/beef/mbcia/

| MBCIA Membership Application   |
|--|
| Name:  |
| Address:   |
| City:  |
| County: State: Zip:  |
| Phone: Email:  |
| (Check one) Seedstock: Commercial:   |
| Cattle breed(s):   |
| Completed applications and \$5 annual dues payable to<br>Mississippi BCIA should be mailed to:   |
| Mississippi Beef Cattle Improvement Association<br>c/o Jane Parish, Extension Beef Specialist<br>Box 9815, Mississippi State, MS 39762 |

## **BCIA Management Calendar–October 2006**

#### GENERAL

Fill out a premises identification form from the Mississippi Board of Animal Health for your farm or ranch. Summer pasture quality rapidly declines from now til frost. Graze permanent summer pastures closely, and plant winter forages where appropriate. Watch nutrition closely when grazing stalks and stubble and be prepared to supplement. Remove cattle from sorghum crops after the first frost because of the risk of prussic acid poisoning. Keep proper free-choice minerals and clean water available for cattle at all times. Continue monitoring supplemental feed prices. Corn and by-product feeds such as cottonseed are often less expensive in the fall. Test the quality of stored forages if not already done. Watch body condition, and group the herd into winter-feeding groups such as mature cows with average condition, thin mature cows, and first-calf heifers. Match forage and feeding programs to the nutritional needs of each group. Keep up with lime and fertilizer needs. Maintain a complete herd health program in consultation with a veterinarian including internal and external parasite control and vaccinations. Remove any remaining fly tags. Continue good production and financial record keeping.

#### SPRING CALVING—January, February, March

Pregnancy check herd females identifying and culling less productive or problem cattle. Finish weaning late calves using weaning strategies that minimize calf stress. Implement calf preconditioning, marketing, or retained ownership plans as appropriate considering seasonal price risks and breakevens on calves. Weigh calves and calculate adjusted weaning weights and ratios. Seedstock producers should send weaning records to breed associations for processing. Assess weaning percentage (calves weaned/cows exposed to breeding). Identify and cull bulls that have sired calf groups that are well below the herd average for growth performance and carcass traits. Implement a nutritional program to get thin cows in proper body condition before next calving. Use weaning weights to put a heifer selection and development program in action to reach target breeding weights (65% of expected mature weight) by the start of the next breeding season. Heifers will likely need to grow at a rate of 1 to 1.5 lbs. per day. Separate bred heifers from the cows and provide adequate supplemental nutrition as fall forage quality declines. Establish permanent identification (tattoos or brands) for bred heifers that will remain in the herd.

#### FALL CALVING-October, November, December

Keep calving supplies on hand, including calf identification tags and obstetric equipment. Move fall-calving heifers and cows close to handling facilities and observe cattle frequently. After calving, plan to move cow-calf pairs to clean pasture. Tag, castrate, dehorn, and implant calves as appropriate. Consult with a veterinarian for scheduling prebreeding vaccination needs. Weigh yearling cattle and calculate adjusted weights and ratios. Plan for herd sire needs by evaluating bulls and arranging breeding soundness exams. Consider the Fall 2006 BCIA Bull Sale as a source of bulls with performance information. The sale is scheduled for noon on November 9, 2006 at the Hinds Community College Sales Facility in Raymond.